Safe at sea around the world

BROWN WATER
HULL INSURANCE

MARINE HULL & MACHINERY

YACHT AND
PLEASURE CRAFT

HKVA

HANSEATISCHE KASKO
VERSICHERUNGSAGENTUR
GMBH

20th ANNIVERSARY OF HKVA

Dear customers,
dear business partners,

Please allow me to take this opportunity to thank you for the positive working relationship and the trust you have placed in me over the past 20 years. Special thanks go to our long-standing customers and our business partners at the insurance companies. Without them, HKVA would not be where it is today.

Our employees are our greatest asset and I am particularly proud of their tireless commitment and support. On the following pages, I would like to introduce you to our company and our key products.

As an owner-managed, medium-sized underwriting company, our primary objective is to provide customers from the commercial shipping sector as well as private owners with the insurance solutions they need, tailored to their specific requirements.

Yours, Ron Wedekamp

HKVA Hanseatische Kasko-Versicherungsagentur GmbH is founded

2003

Relocation from Martinstrasse 25 to Herrlichkeit 4

2005

10-year anniversary of the company

2013

Ron Wedekamp appointed official company representative ...

2015

ABOUT US

Tailored insurance solutions in marine underwriting

From insurance policies for yachts and pleasure crafts over marine hull and machinery insurance to brown water hull and shipbuilding insurance: we have the right insurance solution for you! Based on our extensive expertise and high coverage capacities, we are able to devise the best possible insurance concept to protect you against any risks and damages. Our cooperation with around 30 creditworthy German and international insurance companies allows us to cover the entire spectrum of transport insurance and ensures high-quality and comprehensive cover.

Why is the right insurance concept so important? Before you know it, serious events such as fires, collisions or storms can quickly lead to multi-million euro damages. Being specialised in tailor-made insurance solutions for hull risk and claims management, our dedicated crew of experienced pilots is fully committed to guiding you along your journey before, during and after the damages have occurred.

Hanseatische Kasko-Versicherungsagentur, or HKVA for short, was founded in 2003 to consolidate decades of expertise in insuring seagoing vessels, river vessels and shipyards. HKVA was able to build on more than 100 years of experience that were provided by shareholder Carl Schröter GmbH & Co. KG and the underwriter Störk & Terbeek OHG. With great success: in 2023, we celebrate our 20th anniversary as the insurance expert for shipyards, ship owners, shipping companies and private customers. We have established ourselves as one of the leading underwriting companies!

Our ever-growing international team, based at our company headquarters in Bremen, is committed to further optimising your insurance cover in the following areas:

- Marine hull and machinery
- Brown water hull insurance
- Yacht and pleasure craft insurance
- Marine electronics insurance
- Charterers liability
- Loss of hire insurance
- Shipbuilding and repair
- Increased value insurance
- P&I insurance

Discover our services on the following pages and contact us to receive your customised offer!

After 20 years, HKVA has firmly established itself as one of the leading underwriting companies. With 15 employees, 225 brokers and agents and 30 insurance partners, we provide insurance for more than 16,000 assets that are covered by more than 14,000 active policies.

2017 ... and then Managing Director

2018 Holger Stehmeier retires from the company

2021 Daniel Aigner is appointed official company representative

2023

MARINE HULL & MACHINERY

Safe at sea

Large vessels and special-purpose ships are very expensive, and the impact of storms, explosions or damage at sea is particularly costly, especially in commercial blue and brown water shipping. However, damages to machinery or hull are not only expensive, they also lead to downtime and therefore put customer satisfaction at risk.

A good marine hull and machinery insurance covers as many risks as possible. Our experts use their professional experience to filter out exactly those insurers that best fit your needs and offer optimal insurance conditions. All damages to the ship itself, its engine, appurtenances, equipment as well as liability to third parties, general average contributions and total loss are insured on the basis of the German General Rules of Marine Insurance (DTV-ADS), the Institute Time Clauses – Hulls (ITC) and the Nordic Marine Insurance Plan (Nordic Plan).

Loss of Hire (LOH), Increased Value (IV) and Protection & Indemnity (P&I) insurances are equally important: based on our longstanding experience, we are able to find the best possible claims settlement solution for you and ensure that the insurance policies optimally complement each other. In any damage or loss event, our network experts are immediately at hand and provide uncomplicated assistance worldwide.

Your single point of contact at HKVA is able to answer your questions regarding deductible, liability to third parties as well as insurance terms and conditions, while coordinating all necessary actions in the event of a claim.

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Protection & Indemnity (P&I) Insurance · Hull & Machinery Insurance · Charterer's Liability Insurance · War Insurance · Yacht Insurance · Strike Insurance · Kidnap & Ransom (K&R) Insurance · Transport Insurance · Crew Insurance · FD&D Insurance · Difference in Conditions Insurance · etc.

SHAREHOLDING PARTNER OF MARTENS/PRAHL/INTERNATIONAL
LLOYD'S REGISTERED LLOYD'S BROKER

BROWN WATER HULL INSURANCE

Optimum insurance cover for inland vessels

Not only on the high seas: unfortunately, damage caused by storm or lightning cannot be ruled out on rivers either. The water levels of Danube, Rhine and other inland waterways can lead to all kinds of accidents. Every owner of an inland vessel or barge should be prepared for this by taking out a solid brown water hull insurance policy.

We draw from a longstanding collaboration with more than 30 German and international insurance companies to protect you against damage to the ship, installations and equipment or appurtenances as well as any accidents. In addition, we also offer Loss of Hire (LOH), Protection & Indemnity (P&I) and Total Loss (TL) insurance. In the event of damage or loss, independent experts arrange all necessary steps, in the worst case also wreck removal.

Whether it is a dry cargo ship, single-hull tanker, double-hull tanker, push boat or barge, comprehensive brown water hull insurance ensures you are insured against every risk – enabling you to concentrate on your core business. As we are very familiar with the dangers of European inland shipping, we are able to devise brown water hull insurance concepts tailored to your needs and your vessel.

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www.windward-insurance.com

GEORG DUNCKER
MARINE INSURANCE BROKERS

WIR BERATEN UND NAVIGIEREN WELTWEIT

Georg Duncker ist ein führendes Maklerhaus für Schiffsversicherungen in Europa mit globaler Reichweite. Über 100 Mitarbeiter betreuen mehr als 3.000 Schiffe an unseren vier Standorten in Hamburg (HQ), Rotterdam, Singapur und Houston.

Neben namhaften Reedereien aus der Seeschifffahrt verfügen wir über ein breit diversifiziertes Binnenportfolio, welches von erfahrenen Brokern und Claims Handlern betreut wird. In Kooperation mit langjährigen Partnern aus der Versicherungsindustrie bieten wir eine große Auswahl an Risikolösungen für Binnentanker, Trockenfrachtschiffe, Schlepper, Dredger sowie Spezialschiffe an.

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YACHT AND PLEASURE CRAFT INSURANCE

Safe at sea

For yachts or dinghies: our craft insurance is an indispensable component of any thorough insurance concept! From liability or fully comprehensive insurance to engine, legal expenses and accident insurance to jet ski insurance, we are happy to coordinate every little detail to meet your specific needs. Have you ever considered including your yacht crew and guests in the insurance coverage? Substantiate your sense of responsibility with our insurance concepts!

Arranging the right insurance cover starts with the insurance calculator. Use this tool to filter the best offers to fit your needs. Not only do we offer professional insurance advice, our experts also have a lot of useful information for you.

Wir versichern alles, was schwimmt.
Fast alles.

Wir bedanken uns für die vertrauensvolle
Zusammenarbeit seit Gründung der HKVA

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Boat liability

The most important pleasure craft insurance protects you against financial risks arising from damage to third parties caused by your boat or yacht. And it enables you to successfully defend yourself against unjustified claims against your crew or yourself.

In Germany, you are liable with all your assets if you do not have a suitable indemnity insurance. In Croatia and Italy, boat liability insurance is compulsory and you are obliged to provide proof of insurance.

Boat hull insurance

Hull insurance protects you against damage to your yacht or boat caused by yourself or by third parties. This insurance also covers damage caused by storm, hail, fire, vandalism, collision or osmosis.

Legal expenses insurance

The legal expenses insurance has you covered in the event of a legal dispute. Our specialist lawyers have the right experience to represent your interests and save you the time-consuming and expensive consequences of litigation.

Boat passenger accident insurance

Our boat passenger accident insurance covers all passengers on the boat. By taking out this insurance you show your appreciation for your crew and all the other passengers on board. The tailor-made insurance package covers minor accidents when boarding or leaving the boat as well as disability or death in the event of an accident. Furthermore, it covers salvage and retrieval costs.

Kompetenz und Erfahrung für kundenorientierte Lösungen

Unser gesamtes Angebot im Bereich Transportversicherung basiert auf technischem Verständnis, hoher Servicequalität und dem Versprechen, Mehrwerte durch langfristige Kundenbeziehungen zu schaffen. Wir bieten Kontinuität in einer Branche, die sich ständig verändert. Unser Fokus liegt auf komplexen Risiken, die innovative Lösungen erfordern.

Neben den klassischen Sparten der Transportversicherung, wie Transportware, Verkehrshaftung und Kasko bieten wir auch individuelle Lösungen für die Bereiche P&I, Charterers Liability inkl. FD&D sowie Cargo Owners' Legal Liability an.

Betrachten Sie uns als Ihren Kompass in der Welt der Transportversicherung – zuverlässig, vertrauenswürdig und immer bereit, Sie auch bei rauer See sicher zu navigieren.

Für Sie da unter +49 174 634 4678 oder
www.msamlinmarine.com

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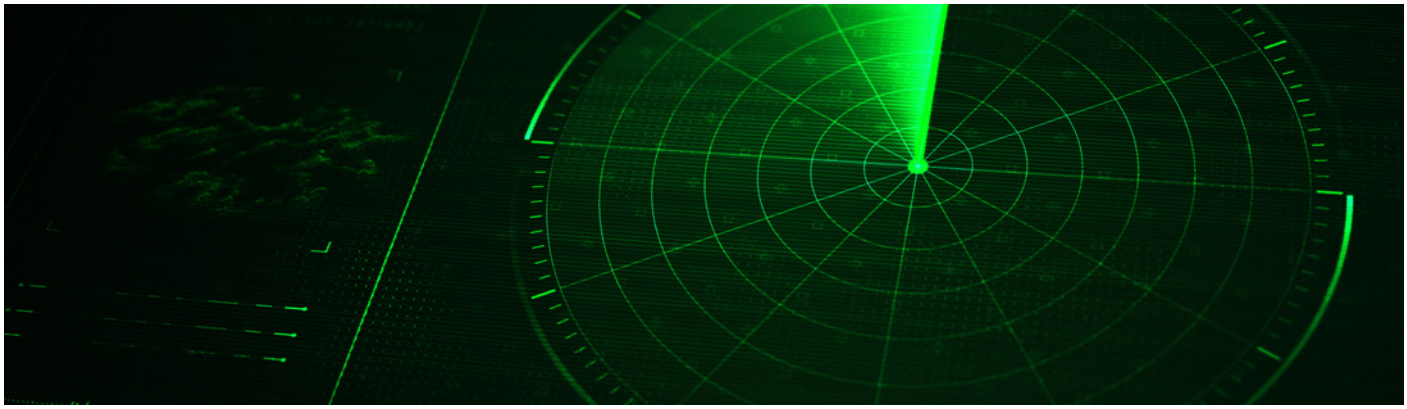
MS Amlin | Marine

MARINE ELECTRONICS INSURANCE

Our treasure of experience is your strength

A modern electrical system increases the value of a ship as well as its functionality and convenience. It must run reliably to avoid expensive downtime or delivery problems.

This is ensured by taking out the corresponding electronic insurance. It covers the cost of repairs, for example of the radar system or the compass, as well as operating errors, overvoltage and design faults.



CHARTERERS LIABILITY

Limit the risk of shipping

Shipping in international waters involves unforeseeable risks, and charter contracts mean that claims for damages can also be made against the charterer.

Depending on the terms of the charter contract, claims may be made against the charterer arising from the operation of the vessel.

Examples:

- Environmental pollution
- Fines and penalties
- Calling at an unsafe port or berth
- Damage caused by stevedoring companies commissioned by the charterer
- Stowaways on board
- Wreck removal costs
- and much more

LOSS OF HIRE

Unlucky, but insured

In the event of an accident or other damage, loss-of-hire (LoH) insurance limits the economic risk for shipowners and shipping companies. Even minor damage to the ship's engine can have dire consequences for the respective company: stops at sea or delays prevent timely fulfilment of the customer order, leading to financial loss and weighing on customer satisfaction. Conventional hull insurances fail to cover loss of charter income – this is why you need the LoH policy. Our experts carefully check your daily rate and your needs to create a bespoke insurance concept for you. As an independent insurance agent, we draw from a wealth of offers to put together the best possible insurance concept for your needs.

Petermann GmbH
Schiffssachverständigenbüro

- **Havariekommissare**
- **Schiffsingenieure und Dispacheure**
- **Sachverständige für Schiffskasko-, Maschinen-, P&I- und Ladungsschäden**
- **Bewertung von Schiffen und schwimmenden Anlagen**
- **Expertisen für Kran- und Hafenanlagen**

WEIL UNGLÜCK NICHT SCHLÄFT, 24/7 ERREICHBAR

Bei der Petermann GmbH handelt es sich um ein seit 1997 bestehendes Schiffssachverständigenbüro mit mehreren Sachverständigen, die europaweit tätig sind. Der Sitz der Firma ist in Duisburg-Ruhrort.

Duisburg im Wesentlichen zur Bedienung der Rheinschiene, Benelux und dem westdeutschen Kanalgebiet. Unser Team besteht aus Ingenieuren der Bereiche Schiffbau / Schiffsbetriebstechnik und Nautikern mit langjähriger Erfahrung. Die Korrespondenz erfolgt auf Wunsch in deutscher, englischer und niederländischer Sprache.

Wir sichern eine professionelle, zeitnahe und vor allem vertrauliche Bearbeitung zu.

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Your partner for surveys & claims handling in the maritime industry.

www.vht-online.com

Egal, ob an Land oder auf hoher See: Wir minimieren Betriebsunterbrechungen.

Mehr als in jedem anderen gewerblichen Bereich gilt für die Schifffahrt:

Im Schadenfall so schnell wie möglich handeln. Um längere Liegezeiten, Verspätungen und schlimmstenfalls Ladungsausfälle zu vermeiden, braucht es einen kompetenten, "sturmerprobten" Sanierungspartner, der rasch an Bord kommt und weiß, was zu tun ist. Einen Partner wie BELFOR.
Plötzlich ist es passiert: Feuer, Wasser, Naturgewalten oder Kollisionen richten auf einem Schiff oder einer Offshore-Plattform einen Schaden an. Dabei hat jeder Schaden seine eigene Dramatik. Wir kennen und verstehen die Situation von Eigentümern, Reedern, Versicherungen und Havariekommissaren. Deswegen bieten wir Ihnen im Spannungsfeld von Zeit und Geld speziell auf Ihre Anforderungen zugeschnittene Lösungen an, die den langfristigen Werterhalt ihres Schiffs und des Inventars nicht aus den Augen verlieren.

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BELFOR

INCREASED VALUE INSURANCE

Everything covered, including total loss

In addition to our blue and brown water hull insurance, we also offer Increased Value (IV) insurance. After all: the more ships travel the sea and inland waterways, the more risks ensue. We have the right solution for you, covering every risk from accident to total loss. You can count on us to determine your specific needs and come up with an individualised insurance solution for you – to ensure that you remain economically viable and operational, even in the event of damage or loss.

P&I insurance

Firmly anchored

Protection and indemnity – these two values are the foundation of our boat liability insurance. This insurance is indispensable and complements our marine or brown water hull insurance. It ensures that commercial ship operators and private owners do not suffer financial losses in the event of damage to third parties.

Provide us with comprehensive powers of attorney and we will take care of the entire insurance process – from detailed risk analysis and comprehensive advice to worldwide claims assessment and settlement.

Your P&I insurance covers

- Loss or damage to the load
- Environmental pollution caused by the ship
- Personal injury
- Wreck removal
- Stowaways in the ship
- Fines and penalties
- Protection according to CLNI
- and much more

Welcome!
Firmly by your side – in all waters!

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